



CONTRACTORS SINCE 1949

PERRECA

ELECTRIC CO., INC.

PERRECA ELECTRIC

MAJOR ACCOUNTS DIVISION

ROBERT KAEHLER
Executive Vice President
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The Major Accounts Division was started in 1997 to accommodate large projects in the Hudson Valley that were normally contracted to out of town contractors. Since then, we have grown at record pace through our ability to expand and diversify in the market place. Our main focus is on large projects that require ultimate experience, skill, financial ability and customer commitment. Clients can be assured of the quality and professionalism of Perreca's staff and its extensive in-house resources, tailored to the unique needs of each project. We have completed and have the ability to bond electrical projects over \$100 million.

Our bread and butter are projects that our competitors see as impossible and we see as opportunity. The completed project list includes new semi-conductor plants, data centers, hospitals and warehouses to name a few, all being done with some of the largest national construction managers.

The pre-construction services and design build capabilities we offer are unsurpassed in our industry and are continually used by many of our long standing customers. Our commitment to Green Building and Sustainable living has opened new doors to the future for us and our customers.

Here at the Major Accounts Division, there's no substitution for integrity and respect. This means maintaining the highest standard of ethical business culture as our most valuable asset.

DISTRIBUTION



Gap Corp.

Fishkill, NY

Client: Clayco

Value: \$25,000,000

New 2,500,000 square foot Gap/Old Navy Distribution Center. Building foot print covers 55 acres.

INDUSTRIAL



IBM Corporation

East Fishkill, NY

Client: Whiting-Turner

Value: \$106,000,000

Project entailed total interior demolition and rebuild of a 725,000 square foot semi conductor plant. Addition of a 325,000 square foot building. Job utilized a work force on a six day ten hour schedule. Peak manpower exceeded 365 electricians.

PHARMACEUTICAL



Wyeth Pharmaceuticals

Pearl River, NY

Client: Torcon, Inc.

Value: \$20,000,000

New construction of two new research and development facilities with a combined square footage over 350,000. Renovation of existing 125,000 square foot research facility. Site wide primary infrastructure upgrade.

PUBLIC WORKS



County of Orange

Goshen, NY

Client: Orange Co. DPW

Value: \$9,600,000

New 90,000 square foot state of the art county 911 center and renovation of existing fire training facility. 911 Center also houses the county office of emergency management and disaster recovery center.

ENTERTAINMENT



Empire Resorts

Monticello, NY

Client: Fluor Daniel

Value: \$6,000,000

Renovation of existing harness track to accommodate 1,800 video slot machine Racino. Project included a restaurant, lounge and State Police annex. Job duration was three

PERRECA ELECTRIC

GENERAL ACCOUNTS DIVISION

PHILIP HUGGINS
Senior Vice President
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Our General Accounts Division handles small to mid-size contracts. This includes work in industrial and commercial customers with whom we have continuous relationships. The division also bids and performs instrumentation and control work. This Division has the skilled work force to organize and implement fast-track projects under extreme conditions. Our attention to detail enables Perreca to complete projects on time and within budget.

Our Service operation handles small routine service work for our existing commercial and industrial customers. This includes a 24 hour on call servicing and routine maintenance work for customers. We have a dedicated skilled service team at Perreca.

Our Fiber Optic operation provides LAN, WAN, Broadband, Ethernet, 10BASET and other network communication services to a variety of industrial, commercial and institutional clients. This Fiber Optic operation also provides complete maintenance service to existing networks.

Whether the business with which we are dealing is multi-national or local, our Company policy is that short-term profit is never placed ahead of long-term growth.

INDUSTRIAL



Dynegy Roseton, NY Client: Dynegy

On going relationship servicing Roseton and Danskammer plants on the Hudson River meeting all aspects of the electrical needs of the plants. 24 hour on call servicing needs maintained to keep the plants operational.

HEALTHCARE



**St. Luke's Cornwall
Newburgh, NY
Client: Barr & Barr /
Profex
Value: \$600,000/
\$1,100,000**

Renovation to existing radiology, patient rooms and cafeteria, including the wiring of new CT scan machines. Fire alarm, nurse call system and lighting distribution systems were also installed.

AVIATION



**Stewart International
Airport
New Windsor, NY
Client: National Express
Value: \$2,900,000**

Operated as a general contractor to construct a lighting control vault building of approximately 1,500 square feet. This building controlled all airfield lighting circuits for the airport. Upgraded airfield lighting infrastructure and relocated light circuits to new control vault while airport remained operational.

TRANSPORTATION



**State of New York
Newburgh, NY
Client: Pike Co.
Value: \$7,500,000**

The new toll facilities included a new toll utility building for administrative needs and Toll Operations, Entering and exiting toll plazas with high-speed E-ZPass and covered walkways between the plazas and the toll utility building. Project also included other buildings on the site.

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DORMITORIES



**Mount St. Mary's College
Newburgh, NY
Client: Pizzagalli /
Kirchhoff
Value: \$2,500,000**

Expanded school student housing by renovated existing dorm building and adding new dorms. All dorms have new efficient lighting, power, fire alarm, phone, data and wireless



Charles C. Tallardy III, President
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Carl, a third generation electrical contractor, has spent his life building his company's reputation.
"It is our mission to deliver to our clients market driven quality in a safe working environment."

SAFETY

Perreca Electric places the safety of our people and clients as its number one priority. Our commitment for safety begins with top management through all levels of field personnel. This commitment places our safety program as one of the best in the industry.

As a leading electrical contractor in the Hudson Valley, we employ electricians that are trained and licensed to perform every aspect of electrical and fiber optic work, including hazardous environments ranging from asbestos abatement to PCB remediation.

We have a full time, safety director who conducts regular site visits consisting of safety audits and site-specific training to solidify our company's commitment to safety which strengthens employee safety awareness.

Perreca has invested over \$100,000 to build a mobile

video-training center. This enables us to provide a fast effective way to communicate to our employees' new standards, changes in the law, and to identify any potential hazards that may be found in the workplace.

Perreca Electric is an active participant in the Occupational Safety and Health Administration (OSHA) Voluntary Protection Plan (VPP) which is an effective safety and health management program that recognizes and promotes the efforts of employees and employers who have achieved outstanding safety and health records.

We are also a partner with the New York State Department of Labor On-Site Consultation Program which helps us:

- Reduce Accidents
- Lower Injury Rates
- Reduce Workers' Compensation Costs
- Implement Safety and Health Programs



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MAJOR ACCOUNTS DIVISION

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