

PERRECA

ELECTRIC CO., INC.

STEP **Q** NEWS

A MESSAGE FROM OUR PRESIDENT

The year 2008 is going to be a milestone year at Perreca Electric Co., Inc. It will be 25 years since I bought the company from Joe Perreca, I will turn 60, and the most important milestone is that Daisy is going to retire in February. For the few of you that don't know Daisy Vale, she is our Office Manager and Controller. She has been my conscience, my confidante and my friend for 25 years. She is also the hardest working person I have ever known. Losing Daisy makes turning 60 look easy.

This brings me to the subject of this little story. **THE FUTURE.**

There must be something wrong with my brain. I'm worried about the next 25 years, and I'm not talking about where my golf handicap is going or if I'm going to get social security. I'm thinking about the projects that are going to come to the Hudson Valley, the growth we are going to see, and which of you young men and women are going to step up and be the managers of the future.

Our first step in this next generation is Julie Forman, who is taking over Daisy's position. Julie is a CPA. She's young, smart, tough and full of new ideas and efficient ways of doing things.

I am looking forward to the future. This is only the beginning.

Hang on, because we're going for a ride.

Carl

*Happy Holidays
and a
Happy New Year
from
all of us at
Perreca
Electric, Co., Inc.
May you all
have a safe and
joyous season.*

EDITOR

JULIE FORMAN CFO
520 BROADWAY
PO BOX 2530
NEWBURGH, NY 12550
845-562-4080
jforman@perreca.com

WHERE THERE'S NO SUBSTITUTION FOR INTEGRITY

MAJOR ACCOUNTS DIVISION

Robert Kaehler, Executive Vice President

The Major Accounts Division is proud to announce the opening of our new office at 27 West Street, Newburgh. It was a long time in the making, but the results were well worth it. The building's extraordinary quality and professional atmosphere represents a true reflection of all that work within the Major Accounts Division. We now have a place where present and future customers will feel the level of our success and abilities throughout the building. The new office will shortly be expanding to accommodate an additional seven offices.

This year marks the ten year anniversary of the Major Accounts Division. I would like to thank everyone involved, without which we would not have been a total success. None of our triumphs came by accident or without your untiring dedication. All would agree that we made our mark on the Hudson Valley with the size and magnitude of our projects.

All of us at the Major Accounts Division would like to wish Daisy our sincere best wishes on her upcoming retirement. We will all miss her dearly. We would also like to welcome Julie Forman, who is taking on the daunting job from Daisy.

PRESENT PROJECTS:

IBM E. FISHKILL

Bldg. 323 Annex – Phase II

PM – Bill Glennon,
GF – Nick Lapiana and Dave Harris,
Sec – Danielle Russo

IBM E. FISHKILL,

Site Infrastructure Upgrade

PM – George Collishaw
GF – John Michaelis

ORANGE COUNTY 911 CENTER,

New 90k sq. ft. Facility

PM – Kurt Kaehler
GF – Frank Dollbaum
and Cliff White

COLUMBIA UNIVERSITY,

New Laboratory Research Facility

PM – Bob Nigro
GF – Rich Moretto

ROCKLAND PSY. CENTER

New Construction

PM – Tom Schiaffo

EASTERN CORRECTIONAL FACILITY,

Security Monitoring System

PM – Tom Schiaffo
GF – Tom Coleman

HELEN HAYES HOSPITAL,

New Day Care Facility

PM – Tom Schiaffo
GF – John Leichter



Let's not forget George Neidig,
our Chief Estimator, and Nick

Hannigan, our Purchasing and Expediting Manager. Both have been with the Major Accounts Division since its inception and have proven to be invaluable assets to our success.

JOBS IN THE HUDSON VALLEY

Phil Huggins, Senior Vice President

Perreca Electric has been very busy throughout the Hudson Valley.

In our own backyard of Orange County:

- St. Luke's Cornwall Hospital has experienced major growth on the Newburgh Campus with the following projects: a new 5-tier enclosed parking garage with a helicopter pad on the roof, radiology lab, café renovation and patient room renovations of the 2nd, 3rd and 7th floors. The Cornwall campus has completed a 45,000 square foot office building, which includes an ambulatory surgery center.
- Homewood Suites Hotel was completed in October. It includes a 3000 sq.ft. meeting/event space, 24 hour business center fitness room, indoor pool, whirlpool, 125 one and two bedroom fully equipped kitchen suites, along with wireless high-speed internet access. This is the first hotel located on the Stewart International Airport property on the terminal side.
- Recently we completed renovations of Stewart International Airport's main terminal makeover, including a new electric service, ticket counters, security system, TSA upgrade, baggage handling, flight info system and two new jet bridges.
- The rapid growth in Orange County has led to the expansion of two freight terminals located in Montgomery. Conway Trucking has added 72 new doors, upgrade of their interior terminal lighting and also the site lighting. Fed Ex has added 78 new doors.
- We have completed seven and are working on our eighth Mt. St. Mary College dormitory renovation along with major additions and renovations to the Aquinas Hall Science Building.
- The NYS Thruway Exit 17 Interchange Project includes: tollbooths, State Police Office, Maintenance buildings and salt shed with its own electric generation. It is scheduled for completion in the Spring of 2008.
- Erik Halvorsen and crew are still working steadily at the Roseton Power Plant. Erik has been on site since the Danskammer Coal Conversion in 1986.

In Dutchess County:

- Pat Munday and crew are busy with both East Fishkill and Poughkeepsie IBM including the completion of a redundant server room in Poughkeepsie for the East Fishkill 323 Bldg.



- The long awaited Beacon Institute, Rivers and Estuaries Visitor and Education Center located on the Hudson River's Denning's Point in Beacon, NY was completed in October.
- A November completion is scheduled for the 100,000 sq. ft. N.Y.C. Department of Environmental Conservation Laboratory and Testing.
- The Franklin D. Roosevelt ("FDR") Hyde Park, NY curatorial facility which will house the actual artifacts and documents of the FDR family is close to completion.

In Ulster County:

- Mohonk Water Filtration Plant, High Falls, NY a superfund project is complete. It now provides potable water to over 200 residences.
- Ashokan Reservoir Homeland Security Project will undergo final testing and commissioning in early November.

Our job order contract with the Dormitory Authority State of New York still has us working all over the Hudson Valley.

Project Managers Rich Fenwick, Frank Carlstrom, and John Gabel along with estimator Spyros Manouvelos and purchasing agent Dyan Falanga, have been keeping busy with all these projects. In our Newburgh warehouse, Mark Copeletti, Mark Tallardy and staff continue to do a great job keeping the material, tools and equipment moving for all of our job sites. Kevin Mesnick along with Bob Vrendenburg are always on call to handle problems, service and upgrades for a variety of customers. Bob Mennerich and his elite staff are busy with the evergrowing Tel-Data projects all over the Hudson Valley.

STROKE AWARENESS

Patrick Galiotta, Safety Director

The other professionals on staff would also like to wish Daisy a happy and joyful retirement. She has been a true blessing to work with throughout her long career at Perreca Electric.

Best of luck in all future ventures from:

Sonia Quinones,

Executive Assistant

Jackie Kunda, Payroll

Jennie Knapp,

Trade Accounts Payable

Donna McCarthy,

Accounts Payable/

Accounts Receivable

Stephanie Sclafani,

Reception/

Accounting Clerk

Julie Forman,

Chief Financial Officer

Daisy's retirement is just around the corner and I wish her and her family well. No matter how busy, Daisy always had time to answer a question or help me with a problem.

Please help me welcome Julie Forman, who has been onboard since August. I look forward to working with her in the months and years ahead.

Now on to safety...

Perreca Electric has been working with Wendy Marks, RN BSN from St. Luke's Cornwall Hospital's Stroke Program to help us conduct Stroke Awareness Training for our employees.

After training at Perreca Electric's Grove Street and Broadway locations in Newburgh, we have taken our training on the road. We have visited job sites in Goshen, Fishkill and Kingston reaching approximately one hundred employees so far. Our goal is to train every employee.

Here's What You Need To Know:

Stroke is the third leading cause of death in America; there are 700,000 new or recurrent strokes annually. Stroke is also the leading cause of severe, long-term disability, which may cause paralysis, vision problems, memory loss, and speech/language problems.

A stroke cuts off vital blood flow and oxygen to the brain that is referred to as a brain attack. African-Americans are twice as likely to suffer a stroke. Recognizing the symptoms and acting fast can save a life and limit disabilities.

Every minute is critical when dealing with a stroke. Call 911 immediately if you are experiencing any of the following symptoms:

- Sudden confusion, trouble speaking or understanding
- Sudden severe headache with no known cause
- Sudden weakness or numbness of the face, arm or leg, especially on one side of the body
- Sudden trouble walking, dizziness or loss of balance or coordination
- Sudden trouble seeing in one or both eyes

Use this simple test if you think someone maybe having a stroke:

Act FAST

Face— Ask the person to smile. Does one side droop?

Arms— Ask the person to raise both arms. Does one arm drift downward?

Speech— Ask the person to repeat a simple sentence. Are the words slurred?

Time— If the person shows any of these signs, call 9-1-1 or get to the nearest hospital.

Everyone has some risk of stroke. Some risk factors are beyond your control; being a male, being over 55 years of age, being an African-American, having diabetes or having a family history of stroke. If you do have one or more of these risk factors it is even more important to learn the lifestyle and medical changes you can make to prevent a stroke.

If you have any questions or would like more information, please contact St. Luke's Cornwall Hospital at (845) 568-2449 or www.stlukescornwallhospital.org.